ADOPTED 6.1

# Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

November 7, 2024

# APPROVED BY BOARD

# **MEMORANDUM**

To:

Members of the Board of Education

From:

Thomas W. Taylor, Superintendent of Schools W. Jaylor

Subject:

Procurement Contracts of \$25,000 or More

[ ] Information

[X] Action

# **Superintendent Recommendation:**

The superintendent recommends that the Board of Education approve the procurement contracts of \$25,000 or more.

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted in the amount of \$45,410 for the purchase and finance of two Chevrolet Trax vehicles through Baltimore County Government, Contract B-1560, Off the Lot New and Used Vehicles; and

WHEREAS, It is recommended that Request for Proposal No. 4999.1, Accelerate Language Development for Middle School Newcomer Students, be rejected. The Submitted proposals did not meet the minimum requirements. A new solicitation will be released at a later date; and

WHEREAS, It is recommended that Bid No. 9775.1, Chairlift Modernization at Springbrook High School, be rejected due to insufficient competitive bids received. A new solicitation will be released at a later date; now therefore be it

Resolved, That the two vehicles be purchased and financed for a six-year term in the amount of \$45,410 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That Request for Proposal No. 4999.1, Accelerate Language Development for Middle School Newcomer Students, be rejected due to proposals not meeting minimum requirements; and be it further

<u>Resolved</u>, That Bid No. 9775.1, Chairlift Modernization at Springbrook High School, be rejected due to an insufficient number of responses received; and be it further

<u>Resolved</u>, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders, or offerors meeting specifications as follows:

B-1560 Off the Lot, New and Used Vehicles

Responsible Office: Office of Systemwide Safety and Emergency

Management

Description: This is a request to bridge the Baltimore County Government contract for the purchase and finance of two 2025 Chevrolet Trax vehicles for the Office of Systemwide Safety and

Emergency Management, over a six-year term.

Awardee:

Criswell Chevrolet, Inc., Gaithersburg, Maryland

\$45,410

DEI-618-24 Tire Recapping

Responsible Office: Office of District Operations—Department of Transportation

of Transportation

Description: This is a request to bridge the Baltimore County Public Schools contract for tire recapping services. The increased amount is due to an additional 64 diesel buses and 30 electric buses added to the fleet, with 90 more diesel buses anticipated to be added to the fleet within the next year. The previous bridge was MBU-533-19 for \$250,000.

Awardee:

Service Tire Truck Center, Inc., Bethlehem, Pennsylvania, Local Affiliate, Capitol Heights, Maryland

\$275,000

NGO-409-24 Field Trip Transportation Services

Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation Description: This is a request to bridge the contract through Baltimore County Public Schools substituting the bridge contract JBO-703-19, to prequalify coach and school bus contractors to provide transportation services to students for trips as part of the educational and extracurricular programs.

Awardees:

Atlantic Coast Charters, Inc., Linthicum, Maryland Paul D. Rill, Inc., Westminster, Maryland Rill's Bus Service, Inc., Westminster, Maryland Superior Tours, Baltimore, Maryland Total

\$290,000

PQCBC-1819

Prequalification of Coach Bus Vendors/Contractors—Extension Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation Description: This is a request to extend the contract bridged through Charles County Public Schools, to prequalify coach and school bus contractors to provide transportation to students for trips as part of the educational and extracurricular programs.

# Awardee:

Adventures by Dawn, LLC, Accokeek, Maryland

\$100,000

050B8400001

Language Interpretation Services—Extension

Responsible Office: Office of the Chief of Staff—Department

of Communications

Description: This is a request to extend the bridge contract through the State of Maryland with Language Line Services, Inc., which provides telephonic interpretation services for parents of Montgomery County Public Schools (MCPS) students.

Awardee:

Language Line Services, Inc., Monterey, California

\$575,000

202329-01

Janitorial and Sanitation Supplies, Equipment, and Related

Services—Extension

Responsible Office: Office of District Operations—Department

of Materials Management

Description: This is a request to extend the bridge the contract through Omnia Partners, formerly known as National IPA, for the

purchase of ice melt.

Awardee:

S. Freedman & Sons, Inc., Landover, Maryland

\$60,000

21CM-136

Elementary General Music Pre-K-5

Responsible Offices: Office of the Chief Academic

Officer—Office of Curriculum and Instructional Programs
Description: This is a request to bridge the contract through Anne
Arundel County Public Schools for the purchase of curriculum
platforms for grades K-5. The vendor will provide online
platforms for Grades K-5 to serve as the primary curriculum
resource for all elementary schools. The curricula work in tandem
with MCPS standards and provides teachers with flexible and
proven resources to ensure equitable access to the curriculum.

Awardee:

OuaverEd, Inc., Nashville, Tennessee

\$253,800

210902

Classroom and Teaching Aids Goods and Services Responsible Office: Office of the Chief Academic

Officer—Foundations

Description: This is a request to add a supplier to the awardees under the contract through TIPS USA, for Science, Technology, Mathematics, and Engineering (STEM) programs. No additional funds are being requested at this time.

Awardee:

Vernier Software & Technology Inc., Beaverton, Oregon

\$0

23SC-208

Prequalification of Coach Bus Services—Extension Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation Description: This is a request to extend the bridge contract through Anne Arundel County Public Schools to prequalify coach bus contractors to provide transportation services to students for trips as part of the educational and extracurricular programs.

# Awardees:

Academy Express LLC, Hoboken, New Jersey Chesapeake Charter, Inc., Annapolis, Maryland Dillon's Bus Service, Inc., Hanover, Maryland Total

\$400,000

230807

Academic and Educational Goods and Services

Responsible Office: Office of Finance—Division of Management and Budget

Description: This is a request to bridge the contract through TIPS USA, for the purchase of Curriculum Kits for Archdiocese of Washington Schools through the Stronger Connections Grant on behalf of 14 Archdiocese of Washington Schools.

Awardee:

Teaching Strategies, LLC, Bethesda, Maryland

\$90.597

25FS1

Fresh Farm Food Produce

Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services

Description: This is a request to bridge the Frederick County Public Schools contract for local fresh produce options used in the school meals program.

Awardee:

Moon Valley Farm, Woodsboro, Maryland

\$125,000

4265.1 AmeriCorps/Project Change (AmeriCorps Project Change

and Young Scholars)—Extension

Responsible Office: Office of the Chief Academic

Officer—Office of Curriculum and Instructional Programs Description: This is a request to extend the annual contract for AmeriCorps Project Change, Saturday School, and Young Scholars Programs. AmeriCorps Project Change will place team members in MCPS schools and offices to support student instruction. Saturday School is a year-long program that provides academic tutoring and instruction to MCPS students. Young Scholars is a STEM-based talent development program for Title I

schools.

### Awardee:

The George B. Thomas, Sr., Learning Academy, Inc., Bethesda, Maryland

\$349,800

Interpreting Services for Deaf/Hard of Hearing 4291.4

Individuals—Extension

Responsible Office: Office of the Chief Academic

Officer—Department of Special Education

Description: This is a request for additional suppliers to the awardees under the contract to provide interpretation services as needed. No additional funds are being requested at this time.

#### Awardees:

Accessible Integrated Media, Metairie, Louisiana Connected Communications, LLC, Gaithersburg, Maryland Gifted Intermediate Holdings Inc., Glenn Dale, Maryland Latisha Kama, Columbia, Maryland Neerja Vasishta, Rockville, Maryland

\$0

Maintenance and Support for Access Control Security 4311.1

Systems—Extension

Responsible Office: Office of Systemwide Safety and

Emergency Management

Description: This is a request to extend the contract for software support and maintenance for the access control security systems in MCPS schools and office buildings.

# **Awardee**

Maxxess Systems, Inc., Anaheim, California

\$109,790

4321.1 Web-Based Safety Training—Extension

Responsible Office: Office of Systemwide Safety and

**Emergency Management** 

Description: This is a request to extend the annual contract for the purchase of online school/office safety training

courses required by staff.

Awardee:

Scenario Learning, LLC dba Vector Solutions, Tampa, Florida

\$76,950

4400009763 Chartered Bus Services—Extension

Responsible Office: Office of District Operations—Department of Materials Management—Department of Transportation Description: This is a request to exercise the final option to extend this bridge contract through Fairfax County, Virginia, to prequalify coach bus contractors to provide transportation services to students for trips as part of the educational and extracurricular programs.

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Awardee:

Eyre Bus Service, Inc., Glenelg, Maryland

\$200,000

7173.3 Vending Services—Extension

Responsible Office: Office of District Operations—Department

of Materials Management—Division of Food and

**Nutrition Services** 

Description: This is a request to exercise the first year extension of the second two-year term for the vending services contract provided to MCPS schools and offices at no cost.

Awardee:

Vend Natural Holdings, LLC, Annapolis, Maryland

\$0

9099.6 Security and Public Address Systems Installation and Cabling

at Various Locations—Extension

Responsible Office: Office of Facilities Management—Division

of Maintenance and Operations

Description: This is a request to exercise the fourth and final extension of the annual contract for the installation and maintenance of the Security Systems/Public Announcement Systems in schools and offices as required.

Awardee: (See note on page 8)

East West Telecommunications, Inc.,\* Gaithersburg, Maryland

\$800,000

9126.8 Commercial Kitchen Equipment, Inspections, Preventive

Maintenance, Repairs, and Replacements—Extension

Responsible Office: Office of Facilities Management—Division

of Maintenance and Operations

Description: This is a request to exercise the fourth and final extension of the annual contract for preventive maintenance and replacement of commercial kitchen equipment located at various locations, i.e., ovens, steamers, freezers, ice machines, etc.

# Awardees:

Excel Mechanical Contractors, LLC, Rosedale, Maryland ITW Food Equipment Group, LLC, Carol Stream, Illinois Total Kitchen Care, LLC, Millersville, Maryland Weather Control, Inc., Lorton, Virginia Total

\$150,000

9206.11 Flags and Accessories

Responsible Office: Office of District Operations—Department

of Materials Management

Description: This is a new annual contract request for the purchase of county, state, and American flags for use in

schools and MCPS offices.

# Awardee:

ConServ Flag Company, Sidney, Nebraska

\$35,000

9449.2 Generators Inspection, Testing, Preventive Maintenance

and Repair Services-Extension

Responsible Office: Office of Facilities Management—Division

of Maintenance and Operations

Description: This is a request to exercise the third extension of the annual contract to provide inspection, testing, and preventive maintenance services and repairs to generators in all MCPS schools.

# Awardees:

Cummins, Inc., Columbus, Indiana, Local Affiliate, Glen Burnie, Maryland Kelly Generator & Equipment, Inc., Owings, Maryland Total

\$500,000

9740.3 Kitchen Servery Replacement—Extension

Responsible Office: Office of Facilities Management—Division

of Design and Construction

Description: This is a request to extend the annual contract to furnish, deliver, and replace existing kitchen serving lines with

new kitchen serving lines at various MCPS facilities.

# Awardee:

Singer Equipment Company, Inc., Belcamp, Maryland

\$750,000

# TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$5,186,347

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the MCPS website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

TWT:IAW:RR:amd

Attachment

<sup>\*</sup> Denotes Minority-, Female-, or Disabled-owned Business

Attachment

Bid Activity Report November 7, 2024

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
B-1560	Off the Lot, New and Used Vehicles	Bridge thro	ugh Baltimo	ore County	Bridge through Baltimore County Government		
DEI-618-24	Tire Recapping	Bridge thro	ugh Baltimo	ore County	Bridge through Baltimore County Public Schools	sle	
NGO-409-24	Field Trip Transportation Services	Bridge thro	ugh Baltime	ore County	Bridge through Baltimore County Public Schools	sls	
PQCBC-1819	Prequalification of Coach Bus Vendors/Contractors—Extension	Bridge thro	ugh Charles	County Pu	Bridge through Charles County Public Schools		
050B8400001	Language Interpretation Services—Extension	Bridge thro	Bridge through the State of Maryland	e of Maryla	nd		
202329-01	Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension	Bridge thro	ugh Omnia	Partners for	merly know	Bridge through Omnia Partners formerly known as National IPA	l IPA
21CM-136	Elementary General Music Pre-K-5	Bridge thro	ugh Anne A	rrundel Cou	Bridge through Anne Arundel County Public Schools	chools	
210902	Classroom and Teaching Aids Goods and Services	Bridge thro	Bridge through TIPS USA	SA			
23SC-208	Prequalification of Coach Bus Services—Extension	Bridge thro	ugh Anne A	rundel Cou	Bridge through Anne Arundel County Public Schools	chools	
230807	Academic and Educational Goods and Services	Bridge thro	Bridge through TIPS USA	SA			
25FS1	Fresh Farm Food Produce	S	1		yang		0
4265.1	AmeriCorps/Project Change (AmeriCorps Project Change and Young Scholars)—Extension				N/A		
4291.4	Interpreting Services for Deaf/Hard of Hearing Individuals—Extension						
4311.1	Maintenance and Support for Access Control Security Systems—Extension				N/A		
4321.1	Web-Based Safety Training—Extension		:	:	N/A		
4400009763	Chartered Bus Services—Extension	Bridge thro	ugh the Co	nty of Fair	Bridge through the County of Fairfax, Virginia		

Bid Activity Report November 7, 2024

		400	No MED Total No.	Total Mis	Total No.	7,0401 310	
			Vendors	of Bids	Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded
7173.3	Vending Services—Extension	10	0	m	0		0
9.6606	Security and Public Address Systems Installation and Cabling at Various Locations—Extension	6	1	2	1	1	
9126.8	Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs, and Replacements—Extension	9	<b>,</b>	3	0	4	0
9143.4	Disposable Cafeteria Trays—Extension				N/A		
9206.11	Flags and Accessories	24	7	4		<b></b>	0
9449.2	Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension	10	9	4	0	2	0
9161.6	Field Renovation at Various Locations				N/A		
9740.3	Kitchen Servery Replacement—Extension	31	6	3	0	1	0
9743.2	Provide Roof Inspection and Repair Services at Various Facilities—Extension	4	1	4	_	m	